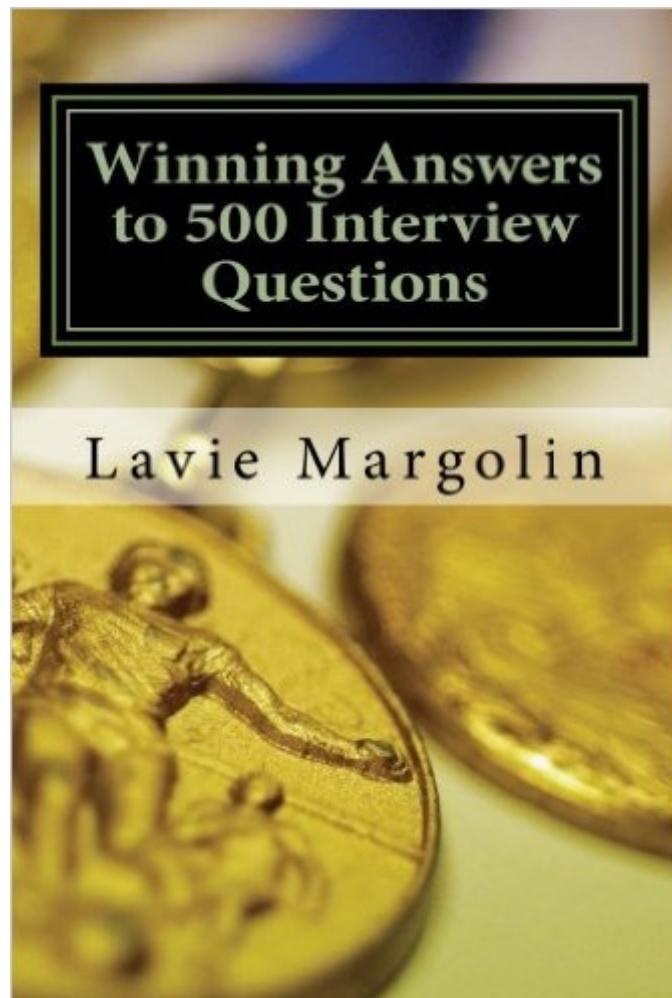


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# Winning Answers To 500 Interview Questions



## Synopsis

Have you ever left an interview thinking you could have done better? Interviewing is a high stakes game. You need to learn how to play the game, and play to win. If you are getting interviews but not the job, you have to improve your ability to interview. Prepare yourself to answer any interview question with a response that makes the reason the company should hire you clear. Winning Answers to 500 Interview Questions will teach you how to become a more confident interviewer. Not only will you have an answer prepared for interview questions before they are even asked, you will also truly understand why they are being asked and how to answer them best. This book will bring you value for years to come. You will be able to refer back to it no matter what interview situation arises and improve your chances for success. Learn how to effectively sell your experience, skills and qualifications for the job and make it clear to an interviewer why you are the best candidate. You will understand how to draw from the aspects of your background that are most relevant to the job and sell those details effectively to the interviewer. You will be provided with succinct model answers which prepare you to respond to interview questions powerfully and maintain the interest of the interviewer. This book is for those serious about improving their job prospects and willing to make the commitment to growing their careers by becoming better interviewers. In previous years, if you were well qualified for a job, it is likely that you would receive strong consideration as a candidate. The job market has changed drastically. You have to "sell yourself" more effectively than the competition. This book gives you the inside track. From the entry-level recent college graduate to the C-Suite executive, you need to understand what an interviewer is looking for in today's market and effectively sell yourself in a limited amount of time. This book contains all of the tough questions that you dread. You will learn to overcome challenging questions, such as those related to an inconsistent work history or multiple career changes. Additionally, this book contains multiple questions that will assist you in talking your way into a higher salary rate without scaring away a potential employer. Lavie Margolin, a noted Career Coach, draws on his experience in working with hundreds of hiring managers and recruiters and thousands of job seekers in providing you with the strategy and answers that you need to succeed. While practicing in New York, he has dealt with some of the most demanding employers looking to fill job openings. He has made them happy every time by sending well polished job seekers who were up to the challenge of the interview. Lavie is one of those rare people who actually enjoys interviewing for a job and is always up for the challenge. He will share with you everything you need to know to become just as comfortable and enjoy the process while you are laying the groundwork for career success. Lavie is a real thought leader when it comes to career coaching and careers in general. His book *Winning Answers*

provides so much more than 500 great answers to tough interview questions. It provides a philosophy of thinking about the interviewer's needs, and teaches job seekers how to be honest but strategic. It's a real "winning answer"! - Donald Asher, author of Who Gets Promoted, Who Doesn't, and Why: 12 Things You'd Better Do If You Want to Get Ahead This book is really useful. I have it on my tablet. I plan to use it for coaching sessions with clients and, if I need to, even for myself. - Mark Anthony Dyson, The Voice of Job Seekers Podcast

## **Book Information**

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## **Customer Reviews**

I had been unemployed for almost a year when I picked up Winning Answers to 500 Interview Questions. I had been on a lot of interviews of many different types: structured, unstructured, panel, one-on-one, test based, interview based, phone, with recruiters, with managers, with consultants, etc. After a while the interviews begin to blend together. While I started off really preparing for each one, eventually I was just relying on my skills answering questions to get through the processes. One day a friend handed me this book. I immediately recognized many of the questions that were in the book as ones that I had gotten on interviews. I also saw a bunch that I was glad that I hadn't been asked. The book gives a concise way of approaching questions: categorizing them based on intent and answering them in such a way that really moves the interview in the direction that I want it to be going. One major way that the book helped me was that I would review questions on my way to an interview. Not that I expected to be asked the specific questions I was reviewing, but it would get me into the mindset of answering a certain type of question a certain way. For early morning or late afternoon interviews especially, it became a necessary tool to get me focused and

ready to rock an interview. Before I was using the book in this way it was sometimes hard for me to get into the mood to be interviewed especially after I had gone on a lot of interviews (sometimes for the same job) and was pretty sick of the process. End of the story, I eventually got the right job. Interestingly, the interview that finally did it was the one that asked questions that were the most similar to the types of questions that this book prepared me to answer. I highly recommend it.

I am very glad that New York Times author Lavie Margolin's latest book, "Winning Answers to 500 Interview Questions," compiling knowledge acquired from speaking with career professionals, job seekers, and hiring managers over the last 10 years, and grounded in the reality of what employers are seeking, is now available. What this book remarkably contains is a comprehensive compendium of typical real-life questions, and for each, a better understanding of each question's context and subtext: \* Why the interviewer is asking each question; \* The strategy involved in responding; and \* A sample answer that you can tailor for yourself, and practice. There are reasons Lavie Margolin's effectively conveyed practical guidance on how to proceed has earned publication in the New York Times, Wall Street Journal, CNN.com; and all over the place elsewhere, particularly on LinkedIn (including "Lavie Margolin's Lion Cub Job Search"). While a good resume can get the candidate in front of the hiring-manager, but that doesn't resolve what to do once they are in front of the hiring-manager. This effectively settles that leg of the journey; and I am going to sleep better tonight, knowing it's in the world. This major undertaking, which required passion for the job-seeker's well-being, done with a thoughtful precision that expresses real love for the process, is nothing short of a gift: Take it.

"Winning Answers to 500 Interview Questions" delivers exactly what it promises. A WIN. Google the topic "Tough Interview questions" (or words to that extent). Compile a challenge list from as many of them as you'd like. He's already thought of them, and gave a better answer than the one you're holding. Simply and straightforward, Lavie breaks down almost any question you could think of, in ways you can relate to, and helps to give you the confidence you need, and see the knowledge you already have, to tackle anything thrown your way during the interview. If you have concerns about your interview skills, and DON'T pick up don't pick up a copy, you may find yourself asking a question no one can answer: "Why not?"

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